



LETTER OF CREDIT TERMS

Midian accepts Letters of Credit only with the following terms:

- LC's are only allowed by Midian on orders over \$50,000. Any order less than \$50,000 can be paid via Wire Transfer.
- There will be an LC processing fee of \$2,500 added to the proforma invoice.
- All LC's MUST be CONFIRMED and ACCEPTED by a major US bank, not a US branch of a foreign bank, preferably Bank of America. The LC should be payable at sight and the LC should read "**Draft at Sight**".
- The buyer is responsible for ALL foreign and domestic bank charges. The LC should read "**All Charges for Applicants Account**".
- A 30% down payment is payable upon presentation by Midian of a "simple receipt" to the bank as and Additional Condition of the LC. The LC should read "**The First Payment as 30 Percent of LC value, amounting \$XX,XXX Shall Be Paid as Advance Payment Against Presentation of a Simple Receipt.**"
- Transshipment must be allowed.
- All instructions must be in English.
- The LC must be confirmed and accepted at least 2 weeks in advance of the ship date. Shipment deadlines need to be discussed with Midian prior to being stated in the LC.
- The Date of Expiry must be at least 3 weeks after the Date of Shipment.
- Shipments must be consigned to the issuing bank, not to the customer.
- All LC's are handled by Midian's Freight Forwarder and shipping will be handled using the same. The usual carriers such as UPS, FedEx and DHL do not handle LC shipments. Shipping terms are EXW Tucson.

- Advising bank must be:

**BANK OF AMERICA
LOS ANGELES, CA USA
S.W.I.F.T BOFAUS6S**

- The beneficiary should be listed as:

**Midian Electronics, Inc.
2302 E 22nd St
Tucson, AZ 85713
Phone: 520-884-7981
Fax: 520-884-0422**

Following the above terms will help avoid and delays or costly amendments. If you have any questions please contact Midian at sales@midians.com or 520-884-7981.